

20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

<p>Jeff Aana Sales Manager, Commercial Banking KeyPoint Credit Union Santa Clara, CA</p>	<p>James Abbee Regional Director Goldman Sachs Irving, TX</p>	<p>Laus Abdo Executive Vice-President Las Vegas, NV</p>
<p>Scott Ackerman Goldman Sachs Irving, TX</p>	<p>Charles Adam VP, Sr. Commercial Loan Officer Union Bank Brea, CA</p>	<p>Shahin Adeli VP Debt & Structured Finance CBRE Capital Markets, Inc. Los Angeles, CA</p>
<p>Scott Affens SVP, Multifamily Division Head Beneficial State Bank Santa Rosa, CA</p>	<p>Kamron Aghevli Vice President Sunrise Mortgage & Investment Company Pasadena, CA</p>	<p>Richard Allen CEO AES Due Diligence, Inc. San Diego, CA</p>
<p>Nicholas Alston Senior Vice President Bellwether Enterprise La Jolla, CA</p>	<p>Rene Alvarez Senior Analyst Walker & Dunlop Walnut Creek, CA</p>	<p>Curtis Ambrose Vice President Goldman Sachs Irving, TX</p>
<p>Steven Ames Managing Director USAA Real Estate Company Newport Beach, CA</p>	<p>Victor Amoo Loan Officer Basis Investment Group New York, NY</p>	<p>Brent Amos VP, Southwest Relationship Manager PlainsCapital Bank, National Warehouse Lending Visalia, CA</p>
<p>Bruce Anderson Managing Director Barings Newport Beach, CA</p>	<p>Christian Andersson Managing Director Barings Newport Beach, CA</p>	<p>Joseph Andrada Principal Oak Tree Commercial Mortgage Orinda, CA</p>
<p>Jordan Angel Director HFF San Francisco, CA</p>	<p>Paul Angle Vice President KeyBank Real Estate Capital Irvine, CA</p>	<p>Kalie Angle Senior Producer Freddie Mac Los Angeles, CA</p>
<p>Louis Antosh Attorney Allen Matkins Los Angeles, CA</p>	<p>Juan Aragon Director - Deputy Chief Underwriter Hunt Mortgage Group Irvine, CA</p>	<p>Jon Arens Chief Financial Officer American Nevada Company Henderson, NV</p>
<p>Doug Austin Senior Vice President NorthMarq Capital, LLC San Diego, CA</p>	<p>J.C. Avakian Executive Director Client Manager Chase Commercial Term Lending San Francisco, CA</p>	<p>Brandon Bachner Vice President Mesa West Capital Los Angeles, CA</p>
<p>Adam Baird Loan Originations Officer New York Life San Francisco, CA</p>	<p>Jason Baker Managing Director, Construction RE CapitalSource Beverly Hills, CA</p>	<p>Jean Baker Managing Director LoanCore Capital, LLC San Francisco, CA</p>

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<p>John Barber Vice President Lincoln Financial Group Greensboro, NC</p>	<p>Charlotte Barlow Commercial Loans Manager Academy Mortgage Corporation Draper, UT</p>	<p>Todd Barnett Sr Commercial Mortgage Originator Wells Fargo Bank, NA Irvine, CA</p>
<p>Nathanael Barnson Vice President NorthMarq Capital, LLC Salt Lake City, UT</p>	<p>Scott Barrie Managing Director Trepp LLC New York, NY</p>	<p>Frederick Barrow Regional Director - Mountain Region Money360 Ladera Ranch, CA</p>
<p>Max Bartholomew Lincoln Financial Group Greensboro, NC</p>	<p>Kalie Bartholomew Sales Director Trepp LLC New York, NY</p>	<p>Troy Batt Associate Director YAM Capital Scottsdale, AZ</p>
<p>Trevor Beauclair Associate CIBC World Markets Corp. Newport Beach, CA</p>	<p>Kevin Beaver Regional Sales Manager Cherrywood Commercial LLC Diamond Bar, CA</p>	<p>Gary Bechtel President Money360 Ladera Ranch, CA</p>
<p>Steve Beck Director Westcap Corp. Irvine, CA</p>	<p>Todd Bedingfield Managing Director AIG Investments Los Angeles, CA</p>	<p>Gary Beem President Northwest Commercial Mortgage Seattle, WA</p>
<p>Steve Belleville Director of Sales & Marketing Redwood Mortgage San Mateo, CA</p>	<p>Eugene Belli Executive Vice President AEI Consultants Freehold Township, NJ</p>	<p>Brandon Bemis VP, Sr. Commercial RE Loan Officer Union Bank Bellevue, WA</p>
<p>Andrew Bennett Director Bank of America Merrill Lynch Seattle, WA</p>	<p>Josh Berde SVP KeyBank Real Estate Capital Bellevue, WA</p>	<p>Zara Berengut Investment Associate PGIM Real Estate Finance Los Angeles, CA</p>
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Pre-Registration List (as of 8-31-17)

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<p>Richard Caldwell Sr. Vice President / Commercial Lending Revere Capital San Francisco, CA</p>	<p>Jeffrey Calentino Senior Vice President CBRE Capital Markets, Inc. Newport Beach, CA</p>	<p>Brian Callom Vice President, Strategic Relationships ReadyCap Commercial LLC Irving, TX</p>
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<p>Lisa Celli California Coast Credit Union San Diego, CA</p>	<p>Chris Cervisi Senior Bridge Investments Buchanan Street Partners Newport Beach, CA</p>	<p>Marc Cesarec CRE Business Development Officer Logix Federal Credit Union Burbank, CA</p>

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<p>Kyle Chuang Chessboard Capital, Inc. San Mateo, CA</p>	<p>Rakjoon Chung Vice President Genesis Commercial Capital Los Angeles, CA</p>	<p>Cindy Cindrich Vice President City National Bank Los Angeles, CA</p>
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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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<p>Colin Dubel Associate Director Charter Capital Group Costa Mesa, CA</p>	<p>Gary Duff Executive Director Morgan Stanley Los Angeles, CA</p>	<p>George Duncan Managing Director Guggenheim Commercial Real Estate Finance West Hollywood, CA</p>
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<p>Colin Elder Senior VP, Mortgage Loans Symetra Bellevue, WA</p>	<p>David Elgart Director Benefit Street Partners New York, NY</p>	<p>Nathan Elliott Assist. Vice President / Regional Director John Hancock Real Estate Finance San Francisco, CA</p>
<p>Kevin Elliott Associate Director Marcus & Millichap Capital Corporation San Diego, CA</p>	<p>William Endresen EVP, Commercial Capital President HomeStreet Bank* Brea, CA</p>	<p>Cliff Endresen VP HomeStreet Bank* Brea, CA</p>
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<p>Carl Fuller Principal The Alison Company Newport Beach, CA</p>	<p>Brian Furlong New York Life New York, NY</p>	<p>Kenneth Gaitan Regional Director - Western Region Money360 Ladera Ranch, CA</p>
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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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<p>Sam Isaacson Managing Director JCR Capital Denver, CO</p>	<p>John Jacobs Principal PGIM Real Estate Finance Los Angeles, CA</p>	<p>Rowin Jacobs Vice President Bellwether Enterprise Irvine, CA</p>
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<p>Nicolas Jans Regional Director - Southwest Region Money360 Ladera Ranch, CA</p>	<p>David Johnson Executive Vice President A10 Capital LLC Boise, ID</p>	<p>Jordan Johnson Vice President NorthMarq Capital, LLC Las Vegas, NV</p>
<p>Joel Johnson Thrivent Financial Minneapolis, MN</p>	<p>Pasha Johnson Loan Officer Pacific Southwest Realty Services San Diego, CA</p>	<p>Eric Johnson CMS Client Manager Wells Fargo Bank, NA Charlotte, NC</p>
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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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20th Annual Western States CREF Conference

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20th Annual Western States CREF Conference
Pre-Registration List (as of 8-31-17)

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